

**A brief commercial and technical information overview for potential exhibitors
within FOR INDUSTRY and FOR LOGISTIC Trade Fairs 2012**



1. Trade Fairs Statistics from year 2011:

Trade Fairs Set: FOR INDUSTRY, FOR LOGISTIC A FOR WASTE & CLEANING

Number of exhibitors: 256

Number of involved countries: 11 (Czech Republic, Italy, France, Germany, Russia, Slovakia, Spain, Sweden, Switzerland, Taiwan, United Kingdom)

Number of visitors: 8136

Number of accredited journalists: 54

The size of the exhibition area increased by 40% and the number of exhibitors by 17,5%, compared to 2010 year.

2. The portfolio of exhibitors from last edition of FOR INDUSTRY and FOR LOGISTIC:

FOR INDUSTRY - <http://www.forindustry.cz/2011/en/nome.asp>

FOR LOGISTIC - <http://www.forlogistic.cz/2010/en/nome.asp>

3. The exhibition nomenclatures for 2012 edition:

FOR INDUSTRY - <http://www.forindustry.cz/2012/en/nome.asp>

FOR LOGISTIC - <http://www.forlogistic.cz/2012/en/nome.asp>

4. The estimated location of trade fairs FOR INDUSTRY a FOR LOGISTIC 2012:

- in Hall No. 4 - according to the attached basic layout on the <http://pva.cz/cz/schema.asp>

- Dimensions of the Hall No. 4 - length x width x height = 120m x 40m x 9m (4200 sqm)

- Load capacity of exhibition space for exhibits = up to 1t / 1 sqm (solved individually)

5. Price for the exhibition area, registration fee:

(Used Exchange Rate used for Orientation bellow prices is 25,- CZK / 1€; from November 2011)

- **Indoor exhibition area** = 40 - 108,- € / 1 sqm

- **An outdoor exhibition area** = 40 - 76,- € / 1 sqm

- **Surcharge to above prices** = 20-50% (over 60 sqm stands in the main corridor, etc.)

- **Registration fee for exhibitors** (and for Co-exhibitors) = each for 160,- €

- For further information see the application forms at:

<http://www.forindustry.cz/2012/en/provy.asp>

Booking of Exhibition Area and Application Form for participation can be downloaded at:

http://www.forindustry.cz/2012/download/prih_fi12_3_en.pdf

6. Insurance of exhibitors

a) Individual Exhibits Insurance Policy against loss, destruction and damage:

To be solved by the exhibitor (e.g. from <http://www.totalbrokers.cz/> or from other in. company)

b) Obligatory insurance against exhibitors liability for damage:

The Fair organizer company ABF, a.s. automatically insures each exhibitor for these purposes.

Insurance from the fair organizer costs 32,- € and is valid for the all duration of the fair.

If the exhibitor obtains insurance from another entity, he must send a confirmation to ABF, a.s.

7. Prices for accompanying "Practical presentations of companies" programme

- Presentation of 1 to 2 exhibits = 400,- €
- Presentation of 3 or more exhibits = 200,- € / 1 exhibit
- Registration fee = (160,- €)

Note: The presentation of the exhibits will take place on shared, reserved and indoor demonstration area. For further details please don't hesitate to contact us promptly.

8. Conference Halls rental prices for seminars, workshops purposes:

Great Hall No. 1 – max. 120 people	100,- € / 1 hour
Small Hall No. 2 – max. 40 people	60,- € / 1 hour
Small Hall No. 3 – max. 40 people	60,- € / 1 hour

(Note: Above spaces are located in Entrance Hall I according to the <http://pva.cz/cz/schema.asp>)

9. Construction and equipment of expositions:

9a) The exposition designed and constructed by exhibitor

In this case the exhibitor must deliver a **Confirmation of the Exposition Implementation**, which can be downloaded from http://www.forindustry.cz/2012/download/prih_fi12_6_en.pdf

The Exhibitor must send a **binding stand project proposal** to ABF, a.s. for approval. The Project must include a front and ground basic plan, all dimensions and the stand space situation within the ordered area. It must be designed in accordance with following **the technical conditions of ABF, a.s. for exhibitors** http://www.forindustry.cz/2012/download/prih_fi12_2_en.pdf

9b) The construction of standardized stands provided by ABF, a.s.

- indoor stands are marked A – H and delivered **in size from 9-25 sqm**
- stands need to be equipped with furniture and with technical services (water supply e.g.)
- Additional information and **the order form with prices** can be downloaded at: http://www.forindustry.cz/2012/download/prih_fi12_9_en.pdf

9c) The construction of atypical individually designed stands by ABF, a.s.

- price for the stand construction (with used **Octanorm** system) = 32,- € / 1 sqm
- the exhibitor must draw the ground stand basic plan into the order form bellow
- exhibitor can also order an architectural and graphic design proposal (in 3D format) directly from Fair organizer ABF, a.s.
- preview of atypical expositions from previous Trade Fairs is available on: http://www.forindustry.cz/2012/download/prih_fi12_12_en.pdf
- Octanorm system includes: external walls, ceiling raster system, collar of height of 30 cm
- stands need to be equipped with furniture and with technical services (water supply e.g.)
- Additional information and **the order form with prices** can be downloaded at: http://www.forindustry.cz/2012/download/prih_fi12_9_en.pdf

9d) Order of Furniture and the other Stand Equipment from ABF, a.s.

- it includes e.g. order of display counter, glazed display box, lockable cabinet etc.
- in case of order furniture only (without stand construction), the exhibitor will pay a 50% surcharge to the basic furniture prices mentioned in the bellow order form
- exhibitor can also make an order of graphic works for the collar (including company name and company logo)

Additional information and **the order form with prices** can be downloaded at:

http://www.forindustry.cz/2012/download/prih_fi12_11_en.pdf

10) Technical Services from ABF, a.s.:

- it includes e.g. an order of power and water supply, drain system and compressed air supply
- it also includes paid stand internet connection services or cleaning services from ABF, a.s.
- in case of a refrigerator need in your stand, we recommend you to order **a separate refrigerator power circuit** in the bellow order form (it won't be turned off overnight!)
- in case of self stand construction the exhibitors are obliged to have their own **switchboard**, which must match the total required stand power input
- the total stand power input must include the total of power inputs of all by exhibitor required electrical appliances and electrical equipment (like stand illumination. sockets, coffee maker, electric kettle, 2 hot plates cooker, kitchen cabinet with a sinkd and with a water heater etc)
- all above items must be designed in accordance with the technical conditions of ABF, a.s. for exhibitors (as in above point No. 9a.)
- Additional information and **the order form with prices** can be downloaded at:
http://www.forindustry.cz/2012/download/prih_fi12_5_en.pdf

11. Exhibitors Record and Advertising in the Trade Fair Catalogue:

- publication of primary exhibitor profile data and connected exhibition nomenclature in the Trade Fairs Catalogue is already included within registration fee (as in above point No. 5.)
- presentation of additional data (e.g. contact details to company branches or to coexhibitors; company logo and full page advertisement) is a paid service from ABF, a.s.
- Further information and **the order form with prices** can be downloaded at
http://www.forindustry.cz/2012/download/prih_fi12_4_en.pdf

Note 1: **Note: Additional exhibitors requirements** are negotiated with each exhibitor individually **according to their specification in the section „Other requirements for delivery, operation and removal of exhibits – machines“**. **This section is available** at the bottom of the form "Binding Application for the Participation –General Agreement", which can be downloaded according to instructions listed in above point No. 4..

Note 2: All above prices are given in EUR and calculated by exchange rate 25,- CZK / 1€

Note 3: All above prices are given without 20% VAT

Note 4: Are indicative and may be changed according to actual current exchange rate

Note 5: Following questions on the above information are soluted with each exhibitor individually